

OGDENSBURG BRIDGE & PORT AUTHORITY: 2023-2024 BUDGET SUMMARY

APPROVED BUDGET

INCOME

<u>Bridge Revenue</u>	3,288,118	
<u>Airport Revenue</u>	439,428	
<u>Airport - Fuel Sales Income</u>	1,073,197	
<u>Airport - AEAS Income</u>	4,978,272	
<u>Industrial Park Revenue</u>	977,140	
<u>Marine Terminal (Port) Revenue</u>	1,187,050	Assumes 4 Vessels
<u>Railroad Revenue</u>	18,000	
<u>Wind Turbine Revenue</u>	0	
TOTAL INCOME	11,961,205	

EXPENSES

BRIDGE EXPENSE

<u>Salary Expense</u>	1,460,076
<u>Employee Benefits</u>	801,521
<u>Maintenance Expense</u>	250,343
<u>Utility Expense</u>	95,814
<u>General Expenses</u>	744,057
<u>Interest Expense</u>	1,000
TOTAL BRIDGE EXPENSES	3,352,811

AIRPORT EXPENSE

<u>Salary Expense</u>	333,984	
<u>Employee Benefits</u>	184,788	
<u>Maintenance Expense</u>	60,300	
<u>Utility Expense</u>	124,691	
<u>General Expenses</u>	791,912	
<u>Aviation Fuel Expense</u>	931,627	
<u>AEAS Expense</u>	4,978,272	Is a pass-through; income equals expense
<u>Interest Expense</u>	544,085	
TOTAL AIRPORT EXPENSES	7,949,659	

COMMERCE PARK EXPENSE

<u>Salary Expense</u>	35,360
<u>Employee Benefits</u>	25,459
<u>Maintenance Expense</u>	24,250
<u>Utility Expense</u>	284,297
<u>General Expenses</u>	32,063
<u>Interest Expense</u>	1,000
TOTAL COMMERCE PARK EXPENSES	402,429

MARINE TERMINAL (PORT) EXPENSE

<u>Salary Expense</u>	440,332
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Employee Benefits	179,104	
Maintenance Expense	132,000	
Utility Expense	67,535	
General Expenses	314,453	
Interest Expense	52,000	
TOTAL MARINE TERMINAL EXPENSES	1,185,424	
WIND TURBINE EXPENSE		
Salary Expense	0	
Maintenance Expense	0	
Management Expense	0	
Expenses	0	
Interest Expense	0	
TOTAL WIND TURBINE EXPENSES	0	
TOTAL EXPENSES	12,890,322	
OPERATING INCOME (Net Gain/(Loss))	(929,117)	
CARES ACT Reimbursements	0	All Airport COVID Grants are gone
OPERATING INCOME (Net Gain/(Loss))	(929,117)	
Principal-Current Portion of Long Term Debt	883,898	
OBPA Grant Portion & Capital Expenditures	1,286,144	
OPERATING INCOME (Net Gain/(Loss))	(3,099,159)	
Grant Capital Income	35,358,273	
Grant Capital Expense	(35,984,417)	
OBPA Capital Expense	(660,000)	
	(1,286,144)	

or 2019-2020 For AUTOS & 90% for COMMERCIAL & TRUCK TRAFFIC
 60% from 2022-2023 1,754,420

	APRIL	MAY	JUNE	JULY	AUGUST	SEPT	OCTOBER	NOV	DEC	JAN	FEB	MARCH
	27,424	30,610	32,271	36,304	39,492	30,792	32,086	27,807	28,645	22,378	23,879	14,912
	27,376	26,558	28,211	34,915	35,661	32,805	36,658	31,807	32,645	24,628	25,879	15,912
	12,046	7,501	6,272	6,763	9,714	8,656	9,498	13,137	17,823	8,439	8,871	12,619
	3,551	5,007	4,504	5,293	6,017	7,345	6,780	5,682	5,164	5,123	4,871	8,570
	45,707	51,016	53,785	60,506	65,820	51,320	53,477	46,345	47,742	37,297	39,798	24,854
udget	(48)	(4,052)	(4,060)	(1,389)	(3,831)	2,013	4,572	4,000	4,000	2,250	2,000	1,000
udget	-0.18%	-13.24%	-12.58%	-3.82%	-9.70%	6.54%	14.25%	14.38%	13.96%	10.05%	8.38%	6.70%

September showed cautious progress. October started turn around - SNOWBIRDS
 With the holidays, keep November & December stronger, but reduce through
 remainder of the year

	APRIL	MAY	JUNE	JULY	AUGUST	SEPT	OCTOBER	NOV	DEC	JAN	FEB	MARCH
	6,905	6,911	6,434	6,587	6,663	6,582	6,778	6,321	5,474	6,035	5,806	6,304
	5,582	6,290	6,175	5,460	5,839	5,822	5,969	5,563	4,834	5,335	5,156	5,604
	7,041	6,324	6,133	5,512	5,694	5,667	5,395	6,270	5,924	5,560	5,211	6,158
	4,919	4,714	5,532	5,453	5,376	6,258	6,478	6,161	6,229	6,022	5,918	7,521
	6,905	6,911	6,434	6,587	6,663	6,582	6,778	6,321	5,474	6,035	5,806	6,304
udget	(1,323)	(621)	(259)	(1,127)	(824)	(760)	(809)	(758)	(640)	(700)	(650)	(700)
udget	19%	9%	4%	17%	12%	12%	12%	12%	12%	12%	11%	11%

2022-2023 Projection equalled 2019-2020 (pre-COVID) figures. Could not reach

Below budget projection April - October
 12% Average Budget % Shortfall April - October. Keep % rest of year
 Steady 12% August - October (actuals) and overall average is 12%

	APRIL	MAY	JUNE	JULY	AUGUST	SEPT	OCTOBER	NOV	DEC	JAN	FEB	MARCH
	34,329	37,521	38,705	42,891	46,155	37,374	38,864	34,128	34,119	28,413	29,685	21,216
	32,958	32,848	34,386	40,375	41,500	38,627	42,627	37,370	37,479	29,963	31,035	21,516
	19,087	13,825	12,405	12,275	15,408	14,323	14,893	19,407	23,747	13,999	14,082	18,777
	8,470	9,721	10,036	10,746	11,393	13,603	13,258	11,843	11,393	11,145	10,789	16,091
	52,612	57,927	60,219	67,093	72,483	57,902	60,255	52,666	53,216	43,332	45,604	31,158

2 - should shoot low

OBPA 2023-2024 Industrial Park Rental Income Budget

	Total	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Building Rentals:													
#1	116,078	9,572	9,572	9,572	9,576	9,576	9,582	9,721	9,721	9,721	9,822	9,822	9,822
#1 Utilities/Other	18,312	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526	1,526
#3	63,232	5,229	5,229	5,229	5,229	5,229	5,229	5,229	5,326	5,326	5,326	5,326	5,326
#3 Utilities/Other	9,548	796	796	796	796	796	796	796	796	796	796	796	796
#4	9,545	776	776	799	799	799	799	799	799	799	799	799	799
#4 Utilities/Other	15,721	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310
#6	169,178	13,913	13,913	13,913	13,913	14,191	14,191	14,191	14,191	14,191	14,191	14,191	14,191
#6 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
#11	247,896	20,500	20,500	20,500	20,500	20,500	20,500	20,500	20,879	20,879	20,879	20,879	20,879
#11 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
#12	85,770	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148
#12 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
#14	226,859	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905
#14 Utilities/Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	962,140	79,674	79,674	79,698	79,701	79,979	79,986	80,125	80,600	80,600	80,701	80,701	80,701
Land Leases	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Misc Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	977,140	80,924	80,924	80,948	80,951	81,229	81,236	81,375	81,850	81,850	81,951	81,951	81,951
Check Totals	977,140												

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Building 1:													
Lincare (LINC)	45,221	3,745	3,745	3,745	3,745	3,745	3,745	3,745	3,745	3,745	3,837	3,837	3,837
Strader Ferris (STRF)	34,978	2,872	2,872	2,872	2,872	2,872	2,872	2,958	2,958	2,958	2,958	2,958	2,958
AB Techn Group (ABTG)	21,383	1,756	1,756	1,756	1,756	1,756	1,756	1,808	1,808	1,808	1,808	1,808	1,808
ISRU Tech, Inc (ISRT)	-	-	-	-	-	-	-	-	-	-	-	-	-
West End Mgmt (WESE)	3,627	300	300	300	300	300	300	300	300	300	309	309	309
Quality Hearing (QUAH)	5,562	464	464	464	464	464	464	464	464	464	464	464	464
Clarkson Univ (CLAU)	-	-	-	-	-	-	-	-	-	-	-	-	-
KDM Analytics	2,576	211	211	211	211	211	217	217	217	217	217	217	217
Sehco	-	-	-	-	-	-	-	-	-	-	-	-	-
Live Fast Motors	1,259	105	105	105	105	105	105	105	105	105	105	105	105
Nova Networks (NOVN)	1,472	120	120	120	124	124	124	124	124	124	124	124	124
Vacant	-	-	-	-	-	-	-	-	-	-	-	-	-
Building 1 Total	116,078	9,572	9,572	9,572	9,576	9,576	9,582	9,721	9,721	9,721	9,822	9,822	9,822

EXPIRATION DATE		
2026-12-31	45,221.01	
2023-09-30	34,977.92	Anticipated 3% Increase at Renewal
2023-09-30	21,383.09	Anticipated 3% Increase at Renewal
Defaulted	0.00	
2023-12-31	3,627.00	Anticipated 3% Increase at Renewal
2023-01-31	5,562.00	Anticipated 3% Increase at Renewal
Did Not Renew	0.00	
2023-08-31	2,576.31	Took Clarkson - Moved from Bldg 4 - Anticipated 3% Incr
Did Not Renew	0.00	
2023-03-31	1,258.62	Took Sehco Space - Anticipated 3% Increase at Renewal
2023-06-30	1,472.40	Anticipated 3% Increase at Renewal
	116,078	

Building 3:													
AN Deringer (ANDE)	23,474	1,916	1,916	1,916	1,916	1,916	1,916	1,916	2,013	2,013	2,013	2,013	2,013
NAC Logistics (NACL)	39,758	3,313	3,313	3,313	3,313	3,313	3,313	3,313	3,313	3,313	3,313	3,313	3,313
Building 3 Total	63,232	5,229	5,229	5,229	5,229	5,229	5,229	5,229	5,326	5,326	5,326	5,326	5,326

2024-10-31	23,473.80	
2023-02-28	39,758.04	Anticipated 3% Increase at Renewal
	63,232	

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Building 4:													
Anda Medical (ANDM)	-	-	-	-	-	-	-	-	-	-	-	-	-
Day Automation (DAYA)	9,545	776	776	799	799	799	799	799	799	799	799	799	799
KDM Analytics (KDMA)	-	-	-	-	-	-	-	-	-	-	-	-	-
NYS Veteran's Affairs	-	-	-	-	-	-	-	-	-	-	-	-	-
5G Technologies	-	-	-	-	-	-	-	-	-	-	-	-	-
AN Deringer (ANDE)	-	-	-	-	-	-	-	-	-	-	-	-	-
Building 4 Total	9,545	776	776	799	799	799	799	799	799	799	799	799	799

Did Not Renew	0.00	Strader Ferris took the Space - Paying Rent - No Lease
2023-05-31	9,544.80	Anticipated 3% Increase at Renewal
2021-08-31	0.00	Moved to Building 1 - into Clarkson Space
Did Not Renew	0.00	
Did Not Renew	0.00	
Did Not Renew	0.00	
	9,545	

Building 6:

Strader Ferris (STRF)	169,178	13,913	13,913	13,913	13,913	14,191	14,191	14,191	14,191	14,191	14,191	14,191	14,191
Building 6 Total	169,178	13,913	13,913	13,913	13,913	14,191	14,191	14,191	14,191	14,191	14,191	14,191	14,191

2023-07-31	169,178.31	Estimated 2% min increase from contract, CPI Adjusted
	169,178	

Building 11:													
Artic OEM (ARTO)	-												
Frank Ralph's Inc	142,592	11,833	11,833	11,833	11,833	11,833	11,833	11,833	11,952	11,952	11,952	11,952	11,952
River Vista (RIVV)	-												
Strader Ferris	105,304	8,667	8,667	8,667	8,667	8,667	8,667	8,667	8,927	8,927	8,927	8,927	8,927
Building 11 Total	247,896	20,500	20,500	20,500	20,500	20,500	20,500	20,500	20,879	20,879	20,879	20,879	20,879

LEFT EARLY	0.00	
2026-10-31	142,591.73	Took Artic OEM Space
DID NOT RENEW	0.00	
2026-10-31	105,304.05	Took River Vista Space
	247,896	

Building 12:		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
T-Base Comm. (TBAC)	56,166	4,681	4,681	4,681	4,681	4,681	4,681	4,681	4,681	4,681	4,681	4,681	4,681
Mental Hygiene (MENH)	29,604	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467	2,467
Building 12 Total	85,770	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148

2025-03-31	56,166.00
2027-03-31	29,604.48
	85,770

Building 14:													
Med Eng (MEDE)	226,859	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905
Building 14 Total	226,859	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905	18,905

2026-09-30	226,859.40
	226,859

Land Leases:													
Upstone Materials (UPSM)	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Land Lease Total	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250

2029-12-31	15,000.00
	15,000



Ogdensburg Bridge and Port Authority
Ogdensburg International Airport - Budgeted Revenues
2023-2024

RENTAL INC	115,228
FUEL	1,073,197
MAPCO/TERMINAL/APRON	264,700
PFC CHARGES	49,700

Airport Revenues:	Total 2023-2024	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24
Hangar Rentals	23,220	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935
Corporate Rentals**	-	-	-	-	-	-	-	-	-	-	-	-	-
Facility Fees (Lessee - Allegiant only)	-	-	-	-	-	-	-	-	-	-	-	-	-
Passenger Facility Charges	49,700	3,338	3,338	6,179	4,450	6,442	1,829	3,497	5,097	4,646	3,341	4,047	3,497
Grant Income - SOAR (Operating)	-	-	-	-	-	-	-	-	-	-	-	-	-
Land Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Rental	11,608	967	967	967	967	967	967	967	967	967	967	967	967
Rental Cars Income	7,500	770	643	674	628	770	742	431	742	770	538	431	361
MAPCO - Parking Fees	77,500	9,043	8,887	6,029	4,007	6,772	5,097	5,994	6,772	9,043	5,994	5,857	4,007
FBO - Fuel Sales****	1,073,197	75,990	81,716	109,186	119,918	123,418	130,047	89,004	76,608	66,828	66,828	66,828	66,828
Advertising/Misc. Income (Badge Income)	900	50	150	50	50	50	250	50	50	50	50	50	50
Vending Machine Income	1,400	385	-	-	325	-	-	350	-	-	340	-	-
GSE Storage Rental	18,000	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
EAS Apron Charges - Contour	84,240	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020
EAS Terminal Charges - Contour*****	102,960	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580
EAS Office Rent - Contour*****	62,400	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200
Low Cost Carrier Incentive Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
AEAS Income	4,978,272	414,856	414,856	414,856	414,856	414,856	414,856	414,856	414,856	414,856	414,856	414,856	414,856
2023-2024 Total Airport Revenues	6,490,897	529,634	534,792	562,176	569,436	577,509	578,022	539,384	529,327	521,395	517,149	517,272	514,801
<i>Income WITHOUT Fuel & AEAS</i>	439,428	439,428	38,788	38,220	38,134	34,663	39,236	33,120	35,524	37,862	39,711	35,465	35,588

	Total 2023-2024	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24
Hangar Rentals	23,220	4401.030	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935	1,935
Corporate Rentals - SkyWest Fee**	-	4402.030	-	-	-	-	-	-	-	-	-	-	-
Facility Fees (Lessee - Allegiant only)	-	4403.030	-	-	-	-	-	-	-	-	-	-	-
Passenger Facility Charges	49,700	4405.030	3,338	3,338	6,179	4,450	6,442	1,829	3,497	5,097	4,646	3,341	4,047
Grant Income - SOAR (Operating)	-	4415.030	-	-	-	-	-	-	-	-	-	-	-
Land Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Rental	11,608	4413.030	967	967	967	967	967	967	967	967	967	967	967
Rental Cars Income	7,500	4423.030	770	643	674	628	770	742	431	742	770	538	431
MAPCO - Parking Fees	77,500	4420.030	9,043	8,887	6,029	4,007	6,772	5,097	5,994	6,772	9,043	5,994	5,857
FBO - Fuel Sales****	1,073,197	4404.030	75,990	81,716	109,186	119,918	123,418	130,047	89,004	76,608	66,828	66,828	66,828
Advertising/Misc. Income (Badge Income)	900	4406.030	50	150	50	50	50	250	50	50	50	50	50
Vending Machine Income	1,400	4424.030	385	-	-	325	-	-	350	-	-	340	-
GSE Storage Rental	18,000	4425.030	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
EAS Apron Charges - Contour	84,240	4426.030	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020	7,020
EAS Terminal Charges - Contour*****	102,960	4427.030	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580	8,580
EAS Office Rent - Contour*****	62,400	4428.030	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200
Low Cost Carrier Incentive Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Sales Income *****	-	-	-	-	-	-	-	-	-	-	-	-	-
No Misc Income in this total - only above	1,512,625	114,778	119,936	147,320	154,580	162,653	163,166	124,528	114,471	106,539	102,293	102,416	99,945

CURRENT CHARGE STRUCTURE WITH

Hangar Rentals	Expiration	Per Month	Per Year		Assumption: All hangars will stay rented at the current rate	Apron & Terminal Charges	Calculate turns:
# 1 - Robertson	2021-09-30	215.00	2,580	}			
# 2 - Frank Richardson	2021-08-31	215.00	2,580				
# 3 - Proven	2021-08-31	215.00	2,580				
# 4 - Weston	2021-09-30	215.00	2,580				
# 5 - Mueller	2021-08-15	215.00	2,580				
# 6 - Bogardus	2021-08-31	215.00	2,580				
# 7 - VACANT			0				
# 8 - Bird Tate	2021-12-31	215.00	2,580				
# 9 - Burdtch	2021-09-30	215.00	2,580				
#10- Frank Richardson	2021-03-31	215.00	2,580				

Based on number of turns of the aircraft
135 per turn for Apron/Ramp Charges
165 per turn for Terminal Charges
100 per turn for Office Rent
Assume 12 turns per week
624 52 weeks per year
52 Turns per month

1,935.00

NOTES

- ** Corporate Rentals
- ***Into Plane Fees

- ****FBO - Fuel Sales
- *****EAS Terminal Charges & Office Rent
- *****Gross Sales Income

This was a charge levied on SkyWest that is not being charged to Contour - LOSS of approximately \$60,600 annually
As Contour is paying retail for fuel and not just paying OBPA workers to fuel the plane, there is an approximate LOSS of \$109,000 annually OF Into Plane Fees.
DOES RETAIL PURCHASING EQUAL OR EXCEED \$109,000 LOST WITH INTO PLANE FEES?
Approximately 9,100 gallons per month (full usage) = 109,200 gallons purchased in one year. At \$1.00 per gallon profit minimum, yes - just barely
Contour income approximately \$63,700 monthly at full usage of OBPA fuel; therefore, each month must account for \$63,700 in fuel sales
Both are invoiced as a per tum invoice PLUS share of Utilities. Utilities are not calculated here
Food Vendors - % of their Gross Sales

4404.030 Aviation Fuel	Apr-21 27,482 8%	May-21 40,591 12%	Jun-21 39,266 11%	Jul-21 41,302 12%	Aug-21 40,005 11%	Sep-21 43,201 12%	Oct-21 29,238 8%	Nov-21 25,164 7%	Dec-21 17,053 5%	Jan-22 15,082 4%	Feb-22 12,183 3%	Mar-22 21,951 6%	TOTAL 352,518
	Apr-22 30,066 4%	May-22 61,377 8%	Jun-22 16,417 2%	Jul-22 22,044 3%	Aug-22 93,666 12%	Sep-22 80,263 10%	Oct-22 89,590 12%	Nov-22 87,708 11%	Dec-22 79,598 10%	Jan-23 70,085 9%	Feb-23 68,636 9%	Mar-23 73,520 10%	ASSUMED TOT. 772,971
	<i>If Contour continues to purchase fuel at retail: 175 gallons per flight (conservative) * 52 flights per month = 9,100 @ \$7.00 per gallon = 63,700</i>												

	Apr-23 75,990	May-23 81,716	Jun-23 109,186	Jul-23 119,918	Aug-23 123,418	Sep-23 130,047	Oct-23 89,004	Nov-23 76,608	Dec-23 66,828	Jan-24 66,828	Feb-24 66,828	Mar-24 66,828	ASSUMED TOT. 1,073,197
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4420.030 Airport Parking	Apr-21 0 0%	May-21 0 0%	Jun-21 0 0%	Jul-21 12 0%	Aug-21 10,281 12%	Sep-21 8,947 11%	Oct-21 9,226 11%	Nov-21 12,743 15%	Dec-21 11,452 14%	Jan-22 11,430 14%	Feb-22 7,041 9%	Mar-22 11,601 14%	TOTAL 82,733
	Apr-22 8,325 11.67%	May-22 8,181 11.47%	Jun-22 5,550 7.78%	Jul-22 3,689 5.17%	Aug-22 6,234 8.74%	Sep-22 4,692 6.58%	Oct-22 5,518 7.73%	Nov-22 6,234 8.74%	Dec-22 8,325 11.67%	Jan-23 5,518 7.73%	Feb-23 5,392 7.56%	Mar-23 3,689 5.17%	ASSUMED TOT. 71,347
	Apr-23 9,043	May-23 8,887	Jun-23 6,029	Jul-23 4,007	Aug-23 6,772	Sep-23 5,097	Oct-23 5,994	Nov-23 6,772	Dec-23 9,043	Jan-24 5,994	Feb-24 5,857	Mar-24 4,007	ASSUMED TOT. 77,500

4420.030 Airport Parking	Apr-21 0 0.00%	May-21 0 0.00%	Jun-21 0 0.00%	Jul-21 0 0.00%	Aug-21 0 0.00%	Sep-21 71 1.77%	Oct-21 607 15.14%	Nov-21 544 13.59%	Dec-21 770 19.22%	Jan-22 536 13.38%	Feb-22 1,119 27.92%	Mar-22 360 8.98%	TOTAL 4,006
	Apr-22 767 10.26%	May-22 641 8.57%	Jun-22 672 8.99%	Jul-22 626 8.37%	Aug-22 767 10.27%	Sep-22 739 9.89%	Oct-22 430 5.75%	Nov-22 739 9.89%	Dec-22 767 10.26%	Jan-23 536 7.17%	Feb-23 430 5.75%	Mar-23 360 4.82%	ASSUMED TOT. 7,474
	Apr-23 770	May-23 643	Jun-23 674	Jul-23 628	Aug-23 770	Sep-23 742	Oct-23 431	Nov-23 742	Dec-23 770	Jan-24 538	Feb-24 431	Mar-24 361	ASSUMED TOT. 7,500

CONTOUR

Week
per year
month

4405.030 PFC Income	Apr-21 852 1.63%	May-21 3,205 6.12%	Jun-21 4,189 8.00%	Jul-21 5,450 10.41%	Aug-21 6,559 12.53%	Sep-21 5,715 10.92%	Oct-21 4,394 8.39%	Nov-21 8,517 16.27%	Dec-21 0 0.00%	Jan-22 4,855 9.27%	Feb-22 5,857 11.19%	Mar-22 2,761 5.27%	TOTAL 52,356
	Apr-22 2,743 7.03%	May-22 2,743 7.03%	Jun-22 5,078 13.01%	Jul-22 0 0.00%	Aug-22 5,294 13.56%	Sep-22 1,503 3.85%	Oct-22 2,874 7.36%	Nov-22 4,189 10.73%	Dec-22 4,394 11.26%	Jan-23 3,157 8.09%	Feb-23 4,189 10.73%	Mar-23 2,874 7.36%	ASSUMED TOT. 39,039
	Apr-23 3,338	May-23 3,338	Jun-23 6,179	Jul-23 4,450	Aug-23 6,442	Sep-23 1,829	Oct-23 3,497	Nov-23 5,097	Dec-23 4,646	Jan-24 3,341	Feb-24 4,047	Mar-24 3,497	ASSUMED TOT. 49,700 okay - had to fo

AL

AL
1,073,197.00

AL

AL
77,500.00

AL

AL
7,500.00

AL

AL
47,500.00
nce a July figure

Ogdensburg Bridge and Port Authority
 Port Projected Budget: 2023-2024

Per OMLC/Port Manager

Cargo	Tonnage/ CBM	Rates	Gross Revenue	Comments	Split	OMLC CUT
Salt/ self unloader	100,000	\$7.25	\$725,000.00	Based on 2023 rates/ all inclusive	OBPA	
Dockage	18,938	\$0.18	\$13,635.36	Based on 4 vessels	OBPA	
Salt storage	20,000	\$0.15	\$36,000.00	Storage estimate/ based on avg 20k per month outdoor @ \$.15/ST.	OBPA	
Salt Thawrox	20,000	\$2.85	\$57,000.00	Based on blending 20k	share	\$28,500
Thawrox storage	12	\$6,000.00	\$72,000.00	Based on annual lease of Building 2	share	\$36,000
Grain cargoes	10,000	\$10.25	\$102,500.00	Estimate from previous years/ railed in cargo	OBPA	
Grain storage			\$25,000.00	Grain storage/Conservative based on estimation	OBPA	
Steel loadout	1,714	\$8.75	\$14,997.50	Based on cargo sitting until April	share	\$7,499
Steel storage			\$11,075.00	Based on cargo sitting until April with estimated declining inventory	share	\$5,538
Misc storage			\$120,000.00	This is based on 6 months of storage for bldg #5 (40sqft) @ \$6 annually. \$240k / 2	share	\$60,000
Scale Usage			\$9,842.00	Based on past year(Maxam/SBS) Adam estimated \$14,000	OBPA	
				01 April through 07 November Actual \$5,624. Cannot just double, salt will slow down as		
				spring approaches		
				PRIOR FY = \$7,876		
		TOTAL	\$1,187,049.86	ADD TO OMLC MONTHLY FEE TO GET TOTAL PAYOUT TO OMLC		\$137,536

Patti,
 Adam and I reviewed the port budget numbers and we agree. It is somewhat conservative...no wind, no ARS. We did include 6 months of rental of Bldg. P-5 based on the increased demand for storage in Q4 2023 & Q1 2024. Any questions, please let me know.
 Thanks,
 Steve

OMLC MONTHLY MANAGEMENT FEE OF \$5,222.20 FOR 12 MONTHS \$62,666

TOTAL ANNUAL PAYMENT TO OMLC **\$200,203**

Administrative

① Combining Sr. Administrative Assistant & Administrative Assistant into ONE Sr. Admin Ass't Position

UNION - Hourly Workers - TENTATIVE Contract

① A 3% fixed increase proposed over five (5) year life of new contract
② In addition to fixed annual increase, union has requested that the steps (for years 2-4) be brought back
Some employees would be due 'retro' steps on an anniversary date making one hourly rate impossible

Finance

① No overtime assumed for hourly Account Clerks
② Bonus will be paid to JW & KG to take on a maternity leave for SPZ instead of outsourcing her job.
Also, both are taking Admin Ass't duties until that position is re-filled

Maintenance

① Assume Gr 9, Step 2 for GM replacement & 25 hours overtime
② Actual 6 mo GM 3.50 estimate 15.00
Overtime GM 17.75 full year 44.38
J/U 42.75 64.13
J/U 85.75 128.63
BM 1.00 15.00
BM 5.50 15.00
③ Assume 18 weeks (Mid-May - Mid September) for summer mowing & bridge help @ 40 hrs/wk = 720 hrs
③ Assume 2 College Students for both mowing & bridge work

Toll Collectors

① 6 Month TC 61.75 estimate 108.06
Actual OT TC 33.25 full year 58.19
TC 74.25 111.38
TC 0.00 40.00
② 6 months actual hours worked by Part-Time Relief Toll Collectors 2,286.75
Double for full year 4,573.50
15% Increase for traffic returning more to normal - need coverage 5,259.53
③ Differential Pay
Full Time Toll Collectors
6 Month TC 326.17 estimate 652.34
Actual TC 229.85 full year 459.70
TC 243.46 486.92
TC 215.79 431.58
Part Time Relief Toll Collectors 732.33 1,464.66

Airport

① 6 Month AO 9.00 estimate 140.00
Actual OT AO 102.25 full year 200.00
AO 177.25 140.00
AO 19.50 150.00

Marine Terminal

① Assume no Overtime for Account Clerk
② 6 Month Warehouseman 2.75 estimate 15.00
Actual OT Mechanic 0.00 full year 10.00
③ Assume two (2) extra PT Longshoremen to assist SB Replacement @ 1,980 each
④ ILA Benefit Rate: Number of regular hours & overtime hours *\$19.75 per hour
* 2 OT ILA workers = 2,430 hours *17.75 per hour * 2 PT ILA

OGDENSBURG BRIDGE & PORT AUTHORITY
LONG-TERM DEBT RECAP
04/01/2023 - 03/31/2024

Indenture - M&T Tax Exempt Bo
\$6.63M Bond
Fund Payments on July 1 in each
years listed below

	Loan/Mortgage End Date			2026-12-21	2026-07-27	2028-02-01	2023-04-01	ONGOING	2023-11-01	2026-10-01	CLOSED	2047-07-01	Total
	NYS 1st Instance Advances	E-Transit Hardware Key Bank - A Lease/Purchase	E-Transit Software Key Bank - B Lease/Purchase	CBNA Route 812 Land Mortgage	CBNA LOC turned into Term Loan	\$3.9MM Airport Tompkins Trust Mortgage	Airport - Originally Split into LOC & Term Loan Tompkins Trust Tompkins Trust LOC**	Airport - Self Serve Fuel Station World Fuel Services- Ascent Fuel	MAPCO - Parking Software Airport Parking Promissory Note	\$230,000.00 Airport Taxable Bonds	\$6.63MM Airport Tax Ex Bonds		
PRINCIPAL PAYMENTS													
March 31, 2020	75,000	82,611	29,026	20,565		342,724	120,000	120,000	3,417	30,967	75,000	15,000	914,310
March 31, 2021	75,000	85,401	30,508	21,812		356,972	120,000	120,000	3,738	32,658	80,000	15,000	941,088
March 31, 2022	75,000	-	32,066	23,135	59,338	371,812	120,000	120,000	4,088	34,442	-	100,000	939,881
March 31, 2023	75,000	-	8,258	24,537	92,985	387,268	120,000	110,000	4,472	36,323	-	105,000	963,843
March 31, 2024	75,000	-	-	26,024	97,986	403,368	10,000	120,000	3,212	38,307	-	110,000	883,898
March 31, 2025	75,000	-	-	27,602	103,256	420,137	-	110,000	-	40,400	-	120,000	896,394
March 31, 2026	75,000	-	-	29,275	108,809	437,602	-	-	-	42,606	-	125,000	818,293
March 31, 2027 & Thereafter	18,104,974	-	-	22,086	36,265	874,169	-	-	-	25,905	-	5,730,000	24,793,398
Total Debt Balance	18,629,974	168,011	99,857	195,037	498,640	3,594,051	490,000	700,000	18,927	281,608	155,000	6,320,000	31,151,105

Year (July 1)	Sinking Fund Payment
2018	\$10,000
2019	\$15,000
2020	\$15,000
2021	\$100,000
2022	\$105,000
2023	\$110,000
2024	\$120,000
2025	\$125,000
2026	\$135,000
2027	\$140,000
2028	\$150,000
2029	\$160,000
2030	\$170,000
2031	\$180,000
2032	\$190,000
2033	\$200,000
2034	\$210,000
2035	\$225,000
2036	\$235,000
2037	\$250,000
2038	\$265,000
2039	\$280,000
2040	\$300,000
2041	\$315,000
2042	\$335,000
2043	\$355,000
2044	\$375,000
2045	\$395,000
2046	\$420,000
2047	\$445,000

	NYS			CBNA	CBNA	Tompkins Trust	Tompkins Trust	Tompkins Trust	World Fuel Services-	Airport Parking	Airport	Airport	Total
	1st Instance Advances	Key Bank Lease/Purchase	Key Bank (B) Lease/Purchase	Route 812 Land Mortgage	LOC turned Term Loan	Mortgage #2365	Term Loan #2906	LOC #2366	Ascent Fuel	Promissory Note	Taxable Bonds	Tax Ex Bonds	
INTEREST PAYMENTS													
March 31, 2020	-	5,674	4,326	10,957		140,279	21,484	20,309	1,565	14,261	5,288	362,969	587,112
March 31, 2021	-	2,884	2,844	9,711		126,031	13,653	11,430	1,244	12,570	1,200	361,675	543,242
March 31, 2022	-	-	1,286	8,388	16,551	111,191	7,886	6,456	894	10,786	-	358,800	522,238
March 31, 2023	-	-	69	6,986	20,849	95,735	1,975	13,207	510	8,905	-	352,906	501,141
March 31, 2024	-	-	-	5,498	15,848	79,635	380	14,568	110	6,921	-	346,725	469,685
March 31, 2025	-	-	-	3,921	10,578	62,866	-	13,358	-	4,828	-	340,113	435,664
March 31, 2026	-	-	-	2,248	5,025	45,401	-	-	-	2,622	-	333,069	388,363
March 31, 2027 & Thereafter	-	-	-	527	390	35,524	-	-	-	463	-	4,361,375	4,398,278
Total Interest	-	8,558	8,524	48,236	69,241	696,662	45,378	79,328	4,322	61,355	6,488	6,817,631	7,845,723

	Principal	Interest	Total
Bridge	18,897,842	17,082	18,914,925
MT	-	-	-
IP	-	-	-
AP	12,253,263	7,828,641	20,081,904
Total	31,151,105	7,845,723	38,996,829
Column N Totals for Check	31,151,105	7,845,723	38,996,829
Difference - should be zero	-	-	-

**Tompkins Line Of Credit (LOC) was due to be paid off in 2022-2023 FY; however
an additional \$100K taken off LOC in June 2022 - brought balance back up

nd

of the

**OGDENSBURG BRIDGE & PORT AUTHORITY
UTILITY ANALYSIS**

	BRIDGE			AIRPORT			COMMERCE PARK			MARINE TERMINAL		
	5058.010 Fuel	5060.010 Electricity	5062.010 Water/Sewer	5401.030 Fuel	5402.030 Electricity	5403.030 Water/Sewer	6401.040 Fuel	6402.040 Electricity	6403.040 Water/Sewer	7401.050 Fuel	7402.050 Electricity	7403.050 Water/Sewer
Full Year 2021-2022	28,462	47,848	4,234	24,091	64,577	0	57,186	135,402	21,141	8,193	31,668	7,366
Actual 2022-2023												
April	3,585	2,821	1,185	1,887	4,919		6,375	7,399	4,827	1,322	1,763	1,846
May	3,030	5,474		1,944	6,387		7,079	8,313		530	3,421	
June	965	6,978			7,376		2,055	12,728		159	4,361	
July	224	6,012	1,070	3,897	6,682		4,325	15,662	5,391	72	3,758	1,846
August	87	7,092			13,647		605	23,905			9,637	
September	81	6,238			6,507		808	17,457		12	3,899	
October	563	4,417	1,122		5,425		2,021	11,424	5,613	185	2,761	1,846
	8,535	39,032	3,377	7,728	50,944	0	23,267	96,888	15,830	2,280	29,599	5,539
Anticipated Full Year 2022-2023	30,577	53,025	4,499	29,303	84,851	0	69,380	170,301	21,443	9,217	45,313	7,385
	93%	90%	94%	82%	76%		82%	80%	99%	89%	70%	100%
BUDGET 2023-2024	32,718	58,328	4,769	31,354	93,336	0	74,236	187,332	22,729	9,863	49,844	7,828

PRIOR FISCAL YEAR ACTUAL

April	3,133		1,059	1,362			6,118	555	4,700	754		1,822
May	1,006	5,662			9,260		1,982	13,342		439	3,539	
June	76	7,074		101	5,557		431	11,208		25	4,421	
July	297	6,658	1,059		7,083		1,074	14,372	4,700	25	4,161	1,878
August	79	5,813			6,767		382	14,929			3,633	
September	1,653	6,337		1,053	6,590		544	13,166			3,961	
October	176	4,899	1,059		5,550		542	11,865	4,700	13	3,062	1,826
	6,421	36,444	3,176	2,516	40,807	0	11,073	79,438	14,099	1,256	22,777	5,527
November	1,457	3,222		5,259	4,198		3,014	8,332		878	2,014	
December	4,915	2,710		3,608	4,660		9,297	9,513		804	1,694	
January	3,978	1,695	1,059	3,893	4,746		9,192	12,219	5,150	2,015	1,059	1,839
February	5,726	1,727		2,890	5,579		10,396	13,642	1,892	1,614	1,079	
March	5,966	2,051		5,925	4,588		14,214	12,258		1,626	3,045	
	22,042	11,405	1,059	21,575	23,771	0	46,113	55,964	7,041	6,937	8,891	1,839
	28,462	47,848	4,234	24,091	64,577	0	57,186	135,402	21,141	8,193	31,668	7,366

Liberty Utilities	ALL AEP Solar	City of Ogdensburg	Suburban Prop changed to Griffith Energy Delivery when needed	National Grid & AEP Solar	Sewer & Water does not extend to the Airport	Liberty Utilities	National Grid & AEP Solar	City of Ogdensburg	Liberty Utilities & Suburban Prop/ Griffith Energy	ALL AEP Solar	City of Ogdensburg
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UTILITIES - NOTES

- 1) Solar is allotted to those properties where the OBPA pays all utilities. In a case such as the Commerce Park and some Airport, where utilities are passed on to the tenant, solar has NOT been allotted
- 2) Commerce Park - tenants are re-billed their share of the utilities; therefore, IP NET Utilities is a great deal lower. OBPA chooses to recognize the ENTIRE (GROSS) utility - if all tenants moved out, the OBPA would still owe the entire utility invoice

AEP SOLAR

September 2022 Invoice from AEP

0.0905 per kWh
11,043.17 Total \$ Amount

Invoice Month	For Actual Month	2021-2022 Amount	2022-2023 Amount	% of Prior Year	
May	April	14,156	13,686	96.68%	
June	May	16645.300	17444.960	1.048	
July	June	17,684	15,030	84.99%	
August	July	14,532	17,729	122.00%	Average
September	August	15,843	15,595	98.43%	%
October	September	12,248	11,043	90.16%	99.51%
November	October	8,055	8,015		
December	November	6,776	6,742		
January	December	4,238	4,217		
February	January	4,317	4,296		
March	February	5,127	5,102		
April	March	7,052	7,017		
		<u>126,673</u>	<u>125,918</u>		

*September Zero Balance National Grid Bills
(25 August - 23 September Billings)*

	kWh	% of Total			
AP - ARFF Building	1,895	5.56%	614.39		
AP - Hangar	635	1.86%	205.88		
AP - Lyman Property	509	1.49%	165.03		
AP - Signage	2,141	6.29%	694.15		
AP Utility Building	3,520	10.33%	1,141.25	26%	2,820.69
Bridge - Administration Bldg	8,400	24.66%	2,723.43		
Bridge - Billboard (Travel to Canada East)	24	0.07%	7.78		
Bridge - Billboard (Travel to Canada West)	305	0.90%	98.89		
Bridge - Car Charging Station	111	0.33%	35.99		
Bridge - Bridge Lights	7,295	21.42%	2,365.17		
Bridge - Plaza Sign	1,663	4.88%	539.17		
Bridge - Toll Booth (US Approach Lights)	111	0.33%	35.99		
Bridge - Trail Restrooms	0	0.00%	0.00	53%	5,806.41
IP - Light Industrial Park Sign	51	0.15%	16.54		
IP - State Hospital/Prison Entrance	326	0.96%	105.69	1.107%	122.23
MT - Entrance Street Lights - Patterson Str	163	0.48%	52.85		
MT - Light pole on Patterson	60	0.18%	19.45		
MT - Pump Station	14	0.04%	4.54		
MT - Scale House (Wall Street)	904	2.65%	293.09		
MT - Security Camera Light Pole	15	0.04%	4.86		
MT - Transflo Operations	1,477	4.34%	478.87		
MT - Wall Street Overlook Area	120	0.35%	38.91		
MT - Warehouse #1 (Main Bldg)	1,765	5.18%	572.24		
MT - Warehouse #2	960	2.82%	311.25		
MT - Warehouse #3	7	0.02%	2.27		
MT - Warehouse #4	14	0.04%	4.54		
MT - Warehouse #5	247	0.73%	80.08		
MT - Warehouse #6 (Transit Bldg)	1,281	3.76%	415.32		
MT - Warehouse #8 (Bulk Storage)	48	0.14%	15.56	21%	2,293.84
	<u>34,061</u>	<u>100%</u>	<u>11,043.17</u>	<u>100%</u>	<u>11,043.17</u>

AEP sells solar to National Grid who credits back the OBPA. The actual kWh sold to National Grid will not equal the kWh that each building uses or the usage of the total number of buildings. AEP sells whatever is generated.

AEP INVOICING

AEP Service Corporation Total 2021-2022 Invoicing	126,672.75
AEP Service Corp 2022-2023 - 6 month total	90,527.87
Assumed AEP Full year total	125,917.86

THEREFORE:

Based on Calculated Percentages

AP Portion	26%	32,162.46
Bridge Portion	53%	66,206.60
IP Portion	1.107%	1,393.71
MT Portion	21%	<u>26,155.10</u>
		<u>125,917.86</u>

**OGDENSBURG BRIDGE & PORT AUTHORITY
MARINE TERMINAL MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2024**

	<u>2023-2024 Budget</u>		<i>ACTUAL - FYE 31 MARCH 2022</i>	<i>ACTUAL - 6 MO 30 SEPTEMBER</i>	<i>ANTICIPATED 12 MONTH FYE 31 MARCH 2023</i>
		<u>7301.050</u> MT-ME-Janitorial	2,954	4,529	9,058
		<u>7302.050</u> MT-ME-Building Maintenance	2,672	405	7,905
Janitorial	\$ 8,000	<u>7303.050</u> MT-ME-Grounds Maintenance	21,789	17,720	28,352
		<u>7304.050</u> MT-ME-Automotive Expense	48,199	34,276	59,982
Buildings - Marine Terminal	8,500	<u>7305.050</u> MT-ME-Equipment	1,981	5,906	11,813
		<u>7306.050</u> MT-ME-Equipment Rental	83,507	29,286	62,572
Grounds Maintenance	12,000	<u>7307.050</u> MT-ME-Tools/Supplies	845	2,739	5,477
		<u>7308.050</u> MT-ME-Extermination Fees	1,250	250	1,000
Scale Maintenance & SWPP Test	6,000	<u>7311.050</u> MT-ME-Safety & First Aid Expenses	506	302	603
			<u>163,703</u>	<u>95,412</u>	<u>186,763</u>
Automotive	65,000				
Equipment	11,500				
Equipment Rental	15,500				
Tools & Supplies	5,000				
Safety and First Aid	500				
Total MT Maintenance	<u><u>\$ 132,000</u></u>				

**OGDENSBURG BRIDGE & PORT AUTHORITY
INDUSTRIAL PARK MAINTENANCE EXPENSES
BUDGET FOR THE YEAR ENDING MARCH 31, 2024**

	<u>2023-2024 Budget</u>
Janitorial	\$ 1,200
Building Maintenance:	
NYS Building Code Enforcement	\$ 600
HVAC Replacement	Capital Budget
General Building Repair	5,000
HVAC Maintenance/Contracts	10,000
Roof Repairs	2,500
Safety Improvements	<u>1,200</u>
	<u>\$ 19,300</u>
Grounds Maintenance:	
Road Improvements	Capital Budget
Landscaping	1,000
Sand, Salt, Crusher Run	<u>750</u>
	<u>\$ 1,750</u>
Automotive	<u>\$ -</u>
Equipment Repairs	<u>\$ 500</u>
Equipment Rental	<u>\$ 500</u>
	Paving equipment, manlift
Safety & First Aid	<u>\$ 250</u>
Tools & Supplies	<u>\$ 750</u>
Total IP Maintenance	<u><u>\$ 24,250</u></u>

	<i>ACTUAL - FYE 31 MARCH 2022</i>	<i>ACTUAL - 6 MO 30 SEPTEMBER</i>
<u>6301.000</u> IP-MAINTENANCE EXPENSES		
<u>6301.040</u> IP-ME-Janitorial	222	436
<u>6302.040</u> IP-ME-Building Maintenance	22,068	13,512
<u>6303.040</u> IP-ME-Grounds Maintenance	2,077	130
<u>6304.050</u> IP-ME-Automotive	2,008	
<u>6305.040</u> IP-ME-Equipment		
<u>6306.040</u> IP-ME-Equipment Rental		
<u>6307.040</u> IP-ME-Tools/Supplies	76	1,648
<u>6308.040</u> IP-ME-Extermination Fees		
<u>6311.040</u> IP-ME-Safety & First Aid Expenses	<u>327</u>	<u>105</u>
<u>6399.000</u> IP-MAINTENANCE EXPENSES	<u>26,777</u>	<u>15,831</u>

**ANTICIPATED
12 MONTH FYE
31 MARCH 2023**

1,308
23,646
500

1,648

105

27,207

**OGDENSBURG BRIDGE & PORT AUTHORITY
 AIRPORT MAINTENANCE EXPENSES
 BUDGET FOR THE YEAR ENDING MARCH 31, 2024**

	<u>2023-2024 Budget</u>	
Janitorial	\$ 6,500	Terminal supplies Trash removal
Building Maintenance	5,750	Terminal, Water system, HVAC Maintenance, Fire System
Landside Grounds Maintenance	8,500	Parking lot salt, mowing,
Airside Grounds Maintenance	15,000	Airfield Lighting, Deicing chemical
Automotive	14,000	Diesel fuel, filters
Equipment	4,000	Replacement bristles sweeper, etc.
Equipment Rental	1,800	Fence/ property Maintenance
Tools & Supplies	2,750	
Safety and First Aid Supplies	<u>2,000</u>	ARFF Equipment upgrades
Total AP Maintenance	<u><u>\$ 60,300</u></u>	

	<i>ACTUAL - FYE 31 MARCH 2022</i>	<i>ACTUAL - 6 MO 30 SEPTEMBER</i>
5301.000 AP-MAINTENANCE EXPENSES		
5301.030 AP-ME-Janitorial	5,024	2,778
5302.030 AP-ME-Building Maintenance	9,601	2,398
5303.030 AP-ME-Grounds Maintenance Landside	48,210	6,948
5304.030 AP-ME-Automotive	36,952	11,721
5305.030 AP-ME-Equipment	3,305	2,209
5306.030 AP-ME-Equipment Rental	6,065	1,160
5307.030 AP-ME-Tools/Supplies	1,526	3,259
5311.030 AP-ME-Safety & First Aid Expenses	959	226
5312.030 AP-ME-Grounds Maintenance Airside	57,170	2,101
	<u>168,813</u>	<u>32,800</u>

**ANTICIPATED
12 MONTH FYE
31 MARCH 2023**

6,388
6,593
12,160
17,581
3,867
2,031
4,074
750
16,201

69,645

OGDENSBURG BRIDGE & PORT AUTHORITY
 AIRPORT FUEL EXPENSE
 BUDGET FOR THE YEAR ENDING MARCH 31, 2024

	2023-2024 Budget
AIRPORT FUEL EXPENSE	\$ 931,627

INVOICES FROM WORLD FUELS/ ASCENT FOR JET A	<u>Invoice</u>	<u>Invoice Date</u>	<u>Gallons</u>	<u>Price per Gallon</u>	<u>Price per Gallon Including Taxes</u>	<u>Cost (includes tax)</u>
	842295	2022-05-04	8,041	5.533705	5.9498	47,842.70
	849125	2022-05-28	7,970	5.172509	5.5886	44,541.54
	854385	2022-06-01	8,006	7.232284	7.6484	61,233.29
	854385	2022-06-01				(3,571.80)
	864737	2022-08-02	7,912	4.288621	4.5348	35,879.03
	868034	2022-08-11	7,948	4.053088	4.2992	34,170.26
	872709	2022-08-29	7,934	4.132112	4.3783	34,737.05
	876729	2022-09-19	7,948	4.172512	4.4241	35,163.13
	883418	2022-10-13	7,504	5.266796	5.5129	41,369.07
	889897	2022-11-10	7,522	4.604576	4.8507	36,487.09
			<u>70,785</u>	<u>44.456203</u>	<u>47.1870</u>	<u>367,851.36</u>
			7,865	6.350886	5.2430	40,872.37
			Average Gallons Purchased	Average Cost Per Gallon	Average Cost Per Gallon including Taxes	Average Cost for Fuel Delivery including Taxes
AVGAS	879580	2022-09-28	998	4.625517		4,882.38
PURCHASE FROM SKYWEST		2022-07-08	2,673	4.64350		12,411.96
				CURRENT G/L FOR FUEL ONLY		385,145.70

Gallons Purchased	70,785	9 Deliveries
Assume to Year End	<u>55,055</u>	7 Additional to year end
TOTAL Gallons Purchased 22-23	<u>125,840</u>	16 Total Deliveries

Acct #s	Acct #s	G/L Balance 10 November	Assumed Year End	
	5309.030	385,146	671,252	COST of Fuel
	4404.030	431,810	772,971	SALES of Fuel
5309.030	<i>AP-ME-Aviation Fuel</i>			
	Average COST for Fuel Delivery	40,872		
		<u>7</u>		Assume 7 more deliveries (between end of November and 31 March)
	COST of Remaining Year Fuel	<u>286,107</u>		
4404.030	<i>AP - Fuel Sales - FBO</i>			
		431,810		
	Average Gallons Purchased	7,865		
		<u>7</u>		Assume 7 more deliveries (between end of November and 31 March)
	GALLONS Purchased Remainder of Year	<u>55,055</u>		
	GALLONS Purchased Remainder of Year	55,055		
		<u>1</u>		Assume \$1.00 profit on all sales of new fuel purchased
	Additional Money for SALES	<u>55,055</u>		
	COST of Remaining Year Fuel	286,107		
	\$1.00 made on all gallons purchased	<u>55,055</u>		
	SALES of Fuel to year end	<u>341,162</u>		
	<i>Fiscal Year 2023-2024</i>	<i>141,570</i>		<i>Assume 18 deliveries (1.5 per month) per year * Average 7865 purcha</i>
		<i>7.58</i>		<i>Average RETAIL price per gallon</i>
	<i>SALES for 2023-2024</i>	<u>1,073,197</u>		
		<i>141,570</i>		<i>Gallons Purchased</i>
		<i>6.580680</i>		<i>Assume COST per gallon staying between \$5.5129 and \$7.6484 inclus</i>
	<i>COST for Fuel 2023-2024</i>	<u>931,627</u>		<i>Average</i>
		<i>9,100</i>		<i>Contour Gallons per month</i>
		<i>109,200</i>		<i>12 months per year - GALLONS PURCHASED MUST be higher than the</i>
		<i>352,518</i>		<i>2021-2022 Actual Sales</i>

s)

Used at a time - GALLONS
Purchased

ive
6.580680

109,200

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE ADMINISTRATION BUILDING
BUDGET FOR THE YEAR ENDING MARCH 31, 2024**

	2023 - 2024 Budget		ACTUAL - FYE 31 MARCH 2022	ACTUAL - 6 MO 30 SEPTEMBER
Janitorial:				
Supplies and Other	\$ 8,000	<u>5041.010</u> Bridge-ME-Janitorial	18,484	7,578
Trash Removal	7,500	<u>5043.010</u> Bridge-ME-Building Maintenance	21,250	3,844
	<u>\$ 15,500</u>	<u>5044.010</u> Bridge-ME-Grounds Maintenance	12,915	7,780
Building Maintenance:				
Plumbing, Electrical, Painting	\$ 1,500	<u>5045.010</u> Bridge-ME-Automotive	26,515	20,913
Boiler Repairs and Piping	1,200	<u>5046.010</u> Bridge-ME-Equipment	7,529	4,947
BAB Exterior Brick & Paint	1,500	<u>5047.010</u> Bridge-ME-Equipment Rental	20,539	10,955
Extermination Fees	500	<u>5048.010</u> Bridge-ME-Tools/Supplies	1,631	5,086
Fire Extinguishers	600	<u>5049.010</u> Bridge-ME-Extermination Fees	250	0
	<u>\$ 5,300</u>	<u>5051.010</u> Bridge-ME-Safety & First Aid Expenses	3,934	(49)
			<u>113,048</u>	<u>61,054</u>
Grounds Maintenance:				
Landscaping & Chemicals	\$ -			
Sand, Salt, Ice Melt	9,750			
	<u>\$ 9,750</u>			
Automotive:				
Gas, Oil, Grease, Diesel, Filters	\$ 28,750			
Vehicle Maintenance	7,500			
Truck Maintenance	8,000			
Tractor Maintenance	1,500			
Heavy Equipment Maintenance	3,000			
	<u>\$ 48,750</u>			
Equipment:				
General Parts & Repairs	\$ 4,500			
Lawn Care Equipment	1,750			
Small Tools & Supplies	1,200			
Safety & First Aid	300			
	<u>\$ 7,750</u>			
Equipment Rental:				
Man-Lift for BAB Exterior Work	\$ 6,500			
Other Miscellaneous Rentals	1,000			
	<u>\$ 7,500</u>			
Total Maintenance Expenses	<u>\$ 94,550</u>			

**ANTICIPATED
12 MONTH FYE**

31 MARCH 2023

15,157

7,688

13,614

41,826

9,895

13,255

7,629

0

0

109,063

**OGDENSBURG BRIDGE & PORT AUTHORITY
 BRIDGE FUND - BRIDGE PAINTING & MAINTENANCE
 BUDGET FOR THE YEAR ENDING MARCH 31, 2024**

	2023-2024 Budget		ACTUAL - FYE 31 MARCH 2022	ACTUAL - 6 MO 30 SEPTEMBER	ANTICIPATED 12 MONTH FYE 31 MARCH 2023
Welding, Masonry & Other Services	4,500				
Surface Preparation Equipment Vacuum, Shrouds, Sanders, Needle Guns	6,500	<u>5053.010</u> Bridge-BME-Bridge Inspection	24,797	111	228,801
		<u>5054.010</u> Bridge-BME- Painting & Repairs	2,733	4,725	11,812
			<u>27,530</u>	<u>4,836</u>	<u>240,613</u>
Paint / Coatings / Struct Steel Bridge Paint System coating	5,000				
Protective Safety Gear Respirators, Test Kits, Tyvek Suits, Other	3,500				
Fall Protection Equipment Harnesses, Lanyards, Rigging, Air Chair Inspections, Other	5,000				
Employee Medical Surveillance Blood Lead Testing, Awareness Training	2,000				
Safety Training & Education OSHA, SSPC, Health & Safety Program	1,500				
Traffic Control VMS Platform, Traffic Signage, Other	2,000				
Hazardous Waste Disposal	2,500				
Structural Repairs Concrete Pier repair, Cable Painting, Safety Cable	5,000				
Equipment Rental -	<u>5,000</u>				
Total Bridge Painting & Maintenance	<u><u>\$ 42,500</u></u>				

**OGDENSBURG BRIDGE & PORT AUTHORITY
BRIDGE FUND - BRIDGE SAFETY INSPECTION
BUDGET FOR THE YEAR ENDING MARCH 31, 2024**

	2023-2024 Budget
2023 In-Depth Bridge Inspection and Report	\$ 25,147
2023 Level 1 Load Rating and Report	<u>\$ 88,146</u>
<i>Total Bridge Safety Inspection</i>	<u><u>\$ 113,293</u></u>

	BUDGET		INSURANCE	YTD
	31 March 2024			FY 2022-23
<u>Operating Expenses</u>				
BRIDGE-GENERAL EXPENSES				
5068.010	Bridge-GE-Insurance Expense	344,166.71		
5069.010	Bridge-GE-Advertising Expense	3,500.00		
5070.010	Bridge-GE-Subscriptions/Memberships	3,800.00		
5071.010	Bridge-GE-Travel Expense	1,200.00		
5072.010	Bridge-GE-Postage Expense	2,750.00		
5073.010	Bridge-GE-Telephone/Fax	8,840.00		
5074.010	Bridge-GE-Office Supplies	4,600.00		
5075.010	Bridge-GE-Office Equipment	5,000.00		
5076.010	Bridge-GE-Bd Mtg/Luncheon	100.00		
5077.010	Bridge-GE-Maintenance/Svc Agreement	105,000.00		
5078.010	Bridge-GE-Temp Employee	0.00		
5079.010	Bridge-GE-Bank Service Charges	0.00		
5080.010	Bridge-GE-Data Proc/Acctg Svcs	40,000.00		
5081.010	Bridge-GE-Interest Expense	1,000.00		
5082.010	Bridge-GE-Can.Real Estate Taxes	3,000.00		
5084.010	Bridge-GE-Legal fees Expense	115,000.00		
5085.010	Bridge-GE-Miscellaneous Expense	2,000.00		
5086.010	Bridge-GE-Prof Svcs-Eng, Etc	80,000.00		
5087.010	Bridge-GE-Conference/Training Registrati	3,500.00		
5089.010	Bridge-GE-Employee Recruitment	0.00		
5090.010	Bridge-GE-Credit Card Fees	21,600.00		
	BRIDGE-GENERAL EXPENSES	745,056.71		
AP-GENERAL EXPENSES				
5501.030	AP-GE-Insurance Expense	96,175.04		
5502.030	AP-GE-Advertising Expense	50,000.00		
5503.030	AP-GE-Subscriptions/Membership	2,200.00		
5504.030	AP-GE-Travel Expense	2,000.00		
5505.030	AP-GE-Postage Expense	150.00		
5506.030	AP-GE-Telephone/Fax Expense			
5507.030	AP-GE-Office Supplies Expense	500.00		
5508.030	AP-GE-Office Equipment	8,000.00		
5510.030	AP-GE-Maint/Service Agreements			
5511.030	AP-GE-Invest/Bond Bank Fee	350.00		
5512.030	AP-GE-Bank Service Charges	12.00		
5513.030	AP-GE-Data Proc/Acctg Services	5,500.00		
5514.030	AP-GE-Interest Expense	74,400.00		
5515.030	AP-GE-Credit Card Service Fee	13,000.00		
5516.030	AP-GE-Bad Debt	0.00		
5517.030	AP-GE-Legal Fees Expense	125,000.00		
5518.030	AP-GE-Miscellaneous Expense	100.00		
5520.030	AP-GE-Prof Svc-Engineering,etc			
5521.030	AP-GE-Land Rental Expense	325.00		
5522.030	AP-GE-Training Expense	4,500.00		
5524.030	AP-GE-Airport Security Expense	260,000.00		
5525.030	AP - GE - Employee Recruitment	0.00		
5526.030	AP - GE - ARFF Expense	5,500.00		
5527.030	AP - GE - Seminar-Conference-Trade Show	0.00		
5528.030	AP - Contract Airport Parking Expense	215,000.00		
5530.030	AP-Interest Exp - 2017 Bonds			
5531.030	AP-Interest Exp on Financing-Mtges/Lease			
5532.030	AP-New York State Sales Tax Exp.	3,500.00		
5533.030	AP-GE-LOC Interest Exp-Tompkins Trust Co			
5535.030	AP-GE-Aviation Aircraft Catering	100.00		
NEW	5536.030 AP-GE-AEAS Expense	4,978,272.00		
	AP-GENERAL EXPENSES	5,844,584.04		

	INSURANCE	YTD
		FY 2022-23
	BR 5068.010	98,2
	AIR 5501.030	27,4
	IP 6501.040	8,1
	MT 7501.050	15,8
	Current Year PREPAID	163,8
		313,5
		20,2
		21,0
		169,7
		524,5

Thyressnkrup, SRIF (Fire Sprinkler), Coulter Computers, Trane
CURRENT YEAR - This will become an Employee Benefit - Doing
CURRENT YEAR - IS AN AIRPORT FEE - Need to Move
Paychex Analysis & Processing Fees, EFPR (Auditors), Armour
CURRENT YEAR: End of Interest for Piaseki TIGER Bridge Wor
Strategic Development predominantly; CURRENT YEAR: \$9,480
CURRENT YEAR: Temp for Sarah's Position - New Administrativ
Average 1,800 per month on Key Bank Fees

Benefactor Funding (Water Testing), Stanwyck Avionics (AWOS
PFC Audit Fee, Portion of Paychex Payroll processing Fees
1,700 per month *12 for Watertown Savings Bank Interest (Con
BALANCE OF INTEREST from Long Term Debt
LEO - City of Ogdensburg
CURRENT YEAR - New Airport Manager
MAPCO
On Long Term Debt Tab - Populates from there
On Long Term Debt Tab - Populates from there
Petroleum & Sales/Use Taxes
On Long Term Debt Tab - Populates from there
52 turns per month@ 7,978 per turn * 12 months (or 624 turns